



New prices Ebnat 2022 / 2023

Ebnat-Kappel, September 2022

Dear Sir or Madam,

We all thought that we could get back to normality in 2022. After a challenging few years of dealing with the pandemic and its effect on our supply chains, everyone was hoping for life to return to normal as 2022 went on. But as we all know, things have not turned out how we would have wanted and with Russia's war of aggression against Ukraine, not only have our supply chains been under renewed pressure, there has also been a massive increase in the cost of energy and the situation on the commodity markets has come to a head once again.

We are in the fortunate situation that to date we have almost always been able to deliver all of our items on time and we have not had to experience any situations where we have been out of stock. We will also continue to do everything we can to ensure that this remains the case.

Unfortunately, and contrary to expectations, prices for various raw materials and energy in particular have again risen sharply this year, which means that we will be forced to adjust our prices as of October 1, 2022. We are aware that we are having to do this for the second time within a short period since 2021.

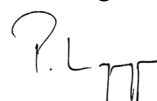
In terms of availability and continuing to maintain high quality, we are no longer able to absorb the additional costs we have incurred in 2022 ourselves. On that note, we hope you understand, and we are very happy to answer any questions you may have.

Hopefully the situation will ease in the near future, so that we can get back to operating "normally".

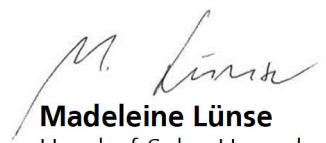
The example of electricity:

The price has doubled again since October 2021 and here, the trend will certainly continue to head upwards until next spring/summer!

Kind regards



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Head of Marketing & Sales



Madeleine Lünse
Head of Sales Household